

TRUST BOARD MEETING



ANNUAL GENERAL MEETING

Date: 19 September 2017

Location: Assembly Hall, Grange Leisure Centre

Start time: 6pm

| AGENDA | | | |
|---|------------|----------------|------------------------|
| AGENDA ITEM | FOR NOTING | FOR DISCUSSION | FOR APPROVAL/ DECISION |
| 1. Apologies for Absence | ✓ | | |
| 2. Declarations of Interest | ✓ | | |
| 3. Minutes of previous AGM 13 September 2016 | ✓ | | |
| 4. 2016/17 Annual Report and Accounts | | | ✓ |
| 5. AOCB | | | |
| 6. Demise of office bearers | | | ✓ |

**PLEASE NOTE: THE ANNUAL GENERAL MEETING IS OPEN TO THE PUBLIC
AND WILL BE ADVERTISED ON THE EAST AYRSHIRE LEISURE WEBSITE**

For further information please contact: John Griffiths, Chief Executive
Email: John.Griffiths@east-ayrshire.gov.uk Tel: 01563 554710

2016/17 ANNUAL REPORT AND ACCOUNTS

Date: 19 September 2017

Agenda Item: 4

Report By: John Griffiths, Chief Executive

Summary

This report represents the 2016/17 Report and Accounts for approval.

The report shows that the Trust established sound procedures for financial management and our external auditors, Scott-Moncrieff, are satisfied with accuracy of our accounts and the procedures that are in place to manage our finances.

1. BACKGROUND

- 1.1 The purpose of this report is to present the 2016/17 Report and Accounts for approval.

2 CONSIDERATIONS

- 2.1 East Ayrshire Leisure is required to submit its audited annual accounts to the Office of the Scottish Charity Regulator (OSCR). Scott-Moncrieff are our External Auditors and their audit has been produced following an intensive audit programme which required support and input from both Trust and East Ayrshire Council staff.
- 2.2 The 2016/17 Report and Accounts is attached as Appendix 1. The format of the Report and Accounts meets the requirements of the Charities Financial Reporting Standard (FRS) 102 Statement of Recommended Practice (SORP). The Annual Accounts will be submitted to OSCR once approved by the Trust Board. The report will also be published via the East Ayrshire Leisure website.
- 2.3 Scott Moncrieff's Audit Management Report for 2016/17 is attached as Appendix 2 with the Management Representation Letter, which will be signed by the Chair of the Performance and Audit Sub-Committee if the Report and Accounts are agreed by the Board, included on page 19.

3 IMPLICATIONS

- 3.1 The approval and publication of the 2016/17 Report and Accounts will satisfy the ongoing requirements of OSCR and the Charities FRS 102 SORP.

Recommendation/s:

It is recommended that the Board:

- i. Approve the 2016/17 Report and Accounts;
- ii. Approve the Letter of Representation to accompany the accounts; and
- iii. Otherwise note the content of this report.

TRUST BOARD AGM



Signature: 

Designation: Chief Executive

Date: 11 September 2017

East Ayrshire Leisure Trust
A Scottish Charitable Incorporated Organisation

Annual Report and Accounts
For the year ended 31st March 2017

Charity Number SC043987

East Ayrshire Leisure Trust

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East Ayrshire Leisure Trust

Message from the Board

We are delighted to introduce the fourth Annual Report and Accounts for East Ayrshire Leisure Trust covering the financial year 2016/17. East Ayrshire Leisure has continued to show strong financial performance and has made excellent progress against the new Business Plan objectives.

As ever, we have held many exhibitions, events, workshops and activities across all our venues throughout the year. One highlight was the 'Picasso At Play' exhibition which we hosted at the Baird Institute in Cumnock. Picasso is regarded as one of the greatest artists of the 20th Century and the fascinating exhibition provided a glimpse into his personality as well as the processes behind creating many of his famous works. I AM HERE, a Crafts Council Touring Exhibition, came to the Dick Institute early 2017 and featured contemporary jewellery by the most significant European makers from the last 5 decades.

We celebrated 10 years of the River Ayr Way this year and a series of events marked the special anniversary, ranging from the 'Failford Dusk Walk' to 'Ayr Beach Tidal Teaser' culminating in the annual River Ayr Way Ultra-Marathon (41 miles). 2016 also saw the introduction of relay team entries to this unique and challenging event.

East Ayrshire Youth Theatre (EAYT) continued to excel, bringing a first-class production of 'Peter Pan' to the Palace Theatre stage and were extremely proud to be the first amateur group in Scotland to premier the smash-hit production 'Made In Dagenham.'

The Ayrshire Athletics Arena in Kilmarnock has continued to play host to some of the region's most prestigious sporting events, delivering 25 athletics-based events and, once again, provided the perfect setting for the Scottish Athletics West District Track and Field Championships. Working in partnership with the Kilmarnock Harriers and East Ayrshire Council, the Ayrshire Athletics Arena was home to the town's first "Roon the Toon" 10k road race attracting 1200 runners from across the country.

Our Imprint Book Festival returned in October with a sparkling array of Scotland's literary talent showcased in author talks, events and kids' activities. Author of much-loved international bestseller 'Chocolat', Joanne Harris kicked off the festival. Ajay Close and Lucy Ribchester entertained with their suffragette stories and Hugh McIlvanney shared tales of his remarkable career with Graham Speirs. Our annual event celebrating one of Burns's most famous works, 'Chiefly In the Scottish Dialect' brought celebrated writer, poet and musician Andrew Grieg from Orkney.

A highlight in the cultural calendar was the performance by ground-breaking rock band Primal Scream at Kilmarnock's Grand Hall. This year's pantomime, Beauty & The Beast attracted rave reviews and record figures at the Palace Theatre.

Throughout 2016-17 all our venues have either maintained or enhanced their VisitScotland star rating; we were thrilled that the Dick Institute was upgraded to a 4-star visitor attraction. The Palace Theatre was accredited for the first time and was also designated as a 4-star arts venue, enhancing our portfolio of quality attractions. Also in 2016, East Ayrshire Leisure became part of VisitScotland's 'I Know' programme, becoming the first Ayrshire organisation to sign up to the initiative which provides local information on a range of key topics. This new approach enhances and complements the many ways in which we provide information to visitors.

Councillor Reid stepped down as Chair of East Ayrshire Leisure on 18th May 2017. He would like to pass on his thanks to the Board of Trustees for their continued work and support and wishes the Trust, and his successor, all the best for the future. He would also like to thank East Ayrshire Leisure's

East Ayrshire Leisure Trust
Message from the Board

Senior Management Team and staff for their ongoing commitment to providing the best possible services for East Ayrshire residents and visitors.

A handwritten signature in black ink, appearing to read 'Elena Whitham', with a long horizontal flourish extending to the right.

Councillor Elena Whitham
Chair, East Ayrshire Leisure Trust

East Ayrshire Leisure Trust

Message from the Chief Executive

Welcome to East Ayrshire Leisure's Annual Report and Accounts for 2016/17. This report summarises East Ayrshire Leisure's progress in its fourth year of operation. Significant progress has been made in developing East Ayrshire Leisure and ensuring that a strong partnership with East Ayrshire Council remains in place.

The results for 2016/17 show that once again East Ayrshire Leisure is operating well and achieving its targets. The effects of reducing budgets has meant that we continue to operate in a changing environment, with many of our facilities undergoing review, a change to opening hours or subject to community asset transfer (CAT), and as a result we have now lost a good number of long-serving staff. We have, however, despite this challenging financial climate met all our financial targets, and both income and attendances to our facilities have increased. We also secured just over £1.7 million in external funding for various projects, across all service areas.

We introduced a new Business Plan this year and whilst we continue to deliver the vision and values of the previous plan, we are focussing on 4 key strategic objectives for the 2016-19 period:

- To be recognised as a provider of high quality/valued services and facilities
- To enhance people's health and wellbeing through participation
- To enhance the tourism offer to East Ayrshire
- To be recognised as an employer of choice

We have already made great strides in meeting these objectives and will continue to drive forward new initiatives and developments which will continue to enhance the organisation and the services we provide for the people of East Ayrshire and beyond. A summary of our achievements to date are outlined within this report.

It is clear from our customers that they greatly value the services we provide and our staff continue to be a credit to the organisation. This has been highlighted through the introduction of our staff recognition award scheme. I would like to take this opportunity to thank them all for their ongoing dedication to East Ayrshire Leisure and the passion and enthusiasm they continue to show in the delivery of our services.

None of our achievements would be possible without the support of our partners, of whom there are many, and in particular our main funder, East Ayrshire Council (EAC). We will continue to work closely with them all to ensure the continued provision of new and innovative services, events, opportunities and high quality Leisure Services.

I would also like to thank our Board of Trustees for their continued support, commitment and dedication given to East Ayrshire Leisure throughout the year.



John Griffiths
Chief Executive

East Ayrshire Leisure Trust
Trustees Report
For the year ended 31st March 2017

The Trustees are pleased to present their Annual Report and Accounts for the year ended 31st March 2017. The financial statements comply with the Charities and Trustee Investment (Scotland) Act 2005, the Charities Accounts (Scotland) Regulations 2006 (as amended) and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

EAST AYRSHIRE LEISURE TRUST – THE ORGANISATION

East Ayrshire Leisure Trust is a Scottish Charitable Incorporated Organisation recognised by the Office of the Scottish Charity Regulator (OSCR), registration number SC043987. The organisation took responsibility for a wide range of cultural, countryside, sports and community facilities and services across East Ayrshire on 1st July 2013.

GOVERNING DOCUMENT

The East Ayrshire Leisure Trust Constitution was approved by the Board of Trustees on 13th March 2013.

East Ayrshire Leisure's initial Business Plan covered the period 2013-16, and during this period the Trust became established as an independent organisation. Our current Business Plan covers the period 2016-19 and will be subject to regular monitoring and review including the submission of an Annual Performance Report to East Ayrshire Council.

OUR PURPOSE

East Ayrshire Leisure Trust has the following purpose:

- To advance the arts, heritage, culture and science;
- To advance public participation in sport;
- To provide recreational facilities and organise recreational activities with such facilities/activities being made available to the whole community with the aim of improving quality of life;
- To advance education;
- To advance health;
- To advance citizenship and/or community development (which may include the promotion of civic responsibility, volunteering, the voluntary sector and/or and the efficiency and effectiveness of charities);
- To relieve those in need by reason of age, ill health, disability, financial hardship or other disadvantage;
- To promote, establish, operate and/or support other similar schemes and projects which further charitable purposes;

OUR VISION

East Ayrshire Leisure's vision reflects the vision of the Community Planning Partnership i.e. to help East Ayrshire become:

"An area full of life, with a strong cultural, sporting and natural identity which reflects the unique character of the place and its people; an area where cultural, sporting and countryside activities play a central role in social, economic and urban/rural development; an area where new and creative initiatives across the cultural, sporting and countryside fields flourish, for the benefit of both residents and visitors."

OUR MISSION

"To provide and support high quality, innovative, cultural, sports, countryside and community services for the benefit of East Ayrshire residents and visitors to the area, which meet the council's social, cultural, environmental and economic objectives."

OUR VALUES

East Ayrshire Leisure's core values are based on being:

- Collaborative and Creative
- Innovative and Inspirational
- Proactive and Professional
- Open and Honest
- Passionate and Proud

The principles by which we operate and carry out our business are driven by a desire to do what is best for the community and in so doing:

- We will be driven by a commitment to deliver high quality services for the people of East Ayrshire
- Creativity and innovation will be at the heart of our thinking
- We will build partnerships and thrive on collaboration
- We will invest in the formation of a highly motivated, customer focused and skilled workforce
- We will promote equality, access and diversity across our programmes
- We will deliver safe services and manage finances efficiently and effectively

EAST AYRSHIRE LEISURE SERVICES

East Ayrshire Leisure is responsible for managing a range of facilities and services across a broad Culture, Countryside, Sport and Community Venues remit.

The range of facilities managed by East Ayrshire Leisure has been subject to change since July 2013 as the Council has undertaken a programme of Community Asset Transfer and Asset Rationalisation.

Brief Service Descriptions

- **Cultural Services**

This service manages Libraries, Museums and Heritage, Galleries, the Palace Theatre/Grand Hall Complex and Cumnock Town Hall. The service is responsible for museum collection management, arts and cultural development including visual and performing arts, reader development including Imprint Book Festival and local and family history services.

- **Countryside Services**

This service manages Dean Castle Country Park, the River Ayr Way and footpath networks across East Ayrshire. The service is responsible for Countryside Access, events, programme development at Dean Castle Country Park outdoor education and golf.

- **Sport & Community Venues**

This service manages Sports and Leisure Centres, Games Hall, Community Halls, Sports Pitches and the Ayrshire Athletics Arena. The service is responsible for programme development, community sports hubs, sports development and events encompassing athletics, swimming and fitness.

- **Marketing & Development**

This service manages all publicity and promotional activity, communications, public relations, branding, corporate identity, web development and digital communication and strategy, market research, customer feedback and complaints handling, sponsorship and fundraising.

- **People & Finance**

This service is responsible for administration, OSCR compliance, financial management/budget monitoring, Human Relations, Information Management, Health and Safety, Freedom of information, credit control, cash receipting and staff training and development.

- **Agreements with East Ayrshire Council**

A series of agreements underpin East Ayrshire Leisure's relationship with the Council. Services Agreements are in place to cover support services that the Council provides for East Ayrshire Leisure i.e. Health and Safety, Internal Audit, Payroll etc. A Services and Finance Agreement is in place to cover the services which the Council expects us to deliver, including the facilities for which East Ayrshire Leisure is responsible.

In addition, a Collections Agreement covers how the Council's museum collections will be managed by East Ayrshire Leisure and an Asset Transfer Agreement covers the ownership of assets required to support the delivery of services which are the responsibility of East Ayrshire Leisure.

Key venues and visitor attractions

We manage a huge range of facilities across East Ayrshire; our key venues and tourist attractions are highlighted below:

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Trustees Report
For the year ended 31st March 2017

Annanhill Golf Course

Situated on the outskirts of Kilmarnock in scenic surroundings, this parkland course, with tree lined fairways has a par of 71 measuring 5954 yards.

Ayrshire Athletics Arena

Designed and built to the highest standard, this premier athletics and sports training facility boasts a UK Athletics Class A outdoor athletics facility with Mondo surface and 6 lane 63m indoor training area with strength and conditioning area. It has been designed to meet the highest of training and competition requirements for a wide range of athletes, sports clubs, schools and community groups and our athletics event calendar has grown year on year.

Baird Institute (4 star visitor attraction)

First opened in 1891, the Baird Institute has world class collections of Mauchline Ware, Cumnock Pottery, artefacts of local and social history and contemporary exhibitions. The Keir Hardie Room presents the life and career of the founder of the Labour Party with an interactive audio-visual screen, a large collection of his personal belongings and souvenirs of his travels

Burns House Museum and Library (4 star visitor attraction)

The Burns House Museum and Library is in the centre of historic Mauchline, where stories of Robert Burns and his friends and family can be found in every nook and cranny. The Burns House Museum offers the chance to visit the room where Burns and his wife Jean Armour lived, see original Burns manuscripts and objects that tell the story of his life and work.

Dean Castle & Country Park (4 star visitor attraction)

Dean Castle Country Park is East Ayrshire's only Country Park and provides a great day out all year round with woodland walks, an urban farm, adventure playground, visitor centre with shop and tearoom and a fantastic 14th century castle housing world class collections. The Country Park also hosts a number of large scale events every year as well as a programme of outdoor learning activities. The Country Park received HLF funding with major redevelopment taking place to turn it into a 5 star visitor attraction. The Dean Castle was used as a film location for Season 2 of Outlander and now exists on Visitscotland's promotional material for tourists.

Dick Institute (4 star visitor attraction)

The Dick Institute is one of the most important cultural venues in the south-west of Scotland, featuring the largest museum, galleries and Library in Ayrshire with a range of arts and literary events throughout the year.

With a programme of nationally important exhibitions, events and innovative works by leading and contemporary artists, filmmakers and young people as well as permanent displays of the museum's diverse collections including natural sciences, archaeology and local and social history.

Sport and Leisure Centres: Auchinleck, Doon Valley, Grange, Loudoun, St Joseph's, Stewarton

Our Sport and Leisure Centres offer a wide range of activities and facilities for all the family including fitness suites with a wide range of equipment, FIFA *I synthetic grass pitches, swimming pools and a range of fitness classes and activities. Many of our venues also house a variety of versatile halls suitable for staging competitions and larger events as well as badminton, football, netball as well as seated events such as shows, presentations, conferences and events.

Palace Theatre & Grand Hall Complex (4 star arts venue)

Ayrshire's premier entertainment venue offers a wonderfully varied programme throughout the year including comedy, music, drama, dance, variety and much more.

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River Ayr Way

The River Ayr Way is designated as one of Scotland's Great Trails and is included in the family of long to medium distance routes in Scotland. It is 44 miles from the source of the River Ayr in Glenbuck to the sea at Ayr. 22 miles of the route is managed by East Ayrshire Leisure, with the rest being managed by South Ayrshire Council.

Education & outreach

As well as our public events and activities, we also offer a large amount of outreach events for schools and educational establishments.

Highlights this year included our celebration of Burns's Birthday; the hugely popular annual workshops for primary schools took place during January with participating schools taking part in a dramatisation of 'Tam O'Shanter', dressing up in costumes from Burns's era and finding out more about objects in common use at that time, through handling sessions with museum curators.

The Imprint schools programme continues to thrive, giving pupils the opportunity to meet renowned authors and learn more about their work and the writing process. We welcomed 'Badger the Mystical Mutt' and Clydebuilt Puppet Theatre's 'The Gingerbread Man' for younger pupils as well as the wonderful Mairi Hedderwick, author of the acclaimed Katie Morag books (and CBeebies TV series). Danny Weston, author of supernatural thrillers and award-winning Ross MacKenzie entertained the more senior pupils.

The annual Pantomania Day gives primary children the opportunity to explore how panto is produced and to learn the traditions of panto, dress up, create slapstick routines and explore theatrical make-up.

As well as special events and activities, schools are invited to engage with us through a year-long programme such as 'Discover Stories' at the library, tours of our galleries and museums, and environmental education and outdoor learning.

Outdoor learning continues to be a focus for the Countryside Team who work with schools throughout East Ayrshire and welcome schools to the Country Park. Due to the development works at the Country Park in the last year, the Countryside Ranger Service has encouraged schools to work in their local greenspaces and developed a number of John Muir projects in local parks.

We also continue to host sports days at Ayrshire Athletics Arena and Stewarton Sports Centre, offering pupils the opportunity to experience sports in a fun, yet competitive, environment. Qualified coaches and staff provide a positive experience for all participants and those showing an interest and talent can develop their skills through our additional activities, many of which have direct links to professional clubs.

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EAST AYRSHIRE LEISURE'S STRUCTURE

THE BOARD OF TRUSTEES

A Board of 13 Trustees is responsible for providing strategic direction for the organisation. The 13 Trustees comprise:

- 6 Independent Trustees – one of whom is a Trade Union nominee
- 5 Councillor Trustees, nominated by East Ayrshire Council
- 2 Council Officer Trustees nominated by East Ayrshire Council to act as Trustees, but without voting rights.

| Trustees | Appointment date | Resignation date |
|--------------------------------------|--|---------------------------|
| Partner Trustees | | |
| Douglas Reid (Chair until May 2017)) | 13 th March 2013 | 18 th May 2017 |
| Neil McGhee | 13 th March 2013 (reappointed 18 th May 2017) | |
| Iain Linton | 25 th June 2015 | 18 th May 2017 |
| Eoghann MacColl | 25 th June 2015 | 4 th May 2017 |
| Hugh Ross | 27 th October 2015 | 4 th May 2017 |
| Ian Grant | 18 th May 2017 | |
| Elena Whitman | 18 th May 2017 | |
| Jim Roberts | 18 th May 2017 | |
| Clare Maitland | 18 th May 2017 | |
| Chris McAleavey (ex officio) | 27 th August 2015 | |
| Joe McLachlan (ex officio) | 27 th August 2015 | |
| Independent Trustees | | |
| Elizabeth Young (Vice Chair) | 13 th June 2013 (Re-appointed 27 th August 2015) | |
| Jean Brown | 13 th June 2013 | |
| Robin Hume | 13 th June 2013 (Re-appointed 27 th August 2015) | |
| June Minnery | 13 th June 2013 (Re-appointed 27 th August 2015) | |
| Eddie Rutherford | 13 th June 2013 | 17 th May 2016 |
| Jackie Livingston | 1 st July 2015 | |
| Robbie Mann | 7 th September 2016 | |

The Board meets regularly throughout the year and is supported by a Performance and Audit Sub-Committee made up of 5 Trustees. In addition, development sessions are also held to support Trustee training and to allow discussion to focus on key issues i.e. Business Planning and specific service areas.

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Trustee training is available on an as required basis in addition to induction training for new Trustees. Development sessions to enhance Trustees knowledge of service areas are organised throughout the year.

MANAGEMENT ARRANGEMENTS

The Chief Executive and Senior Management Team are responsible for the day to day management of East Ayrshire Leisure's operations. A Scheme of Delegation is in place to allow responsibilities for key tasks to be allocated to appropriate staff. Staff salaries and terms of conditions of employment follow those of East Ayrshire Council and this is expected to continue.

Senior Management Team

John Griffiths (Chief Executive)
Adam Geary (Cultural Services Manager)
Chris Murphy (Sport and Community Venues Manager)
Anneke Freel (Countryside Services Manager)
Jackie Biggart (People & Finance Manager)
Dianne McGregor (Marketing and Development Manager)

ADMINISTRATIVE INFORMATION

| | |
|--------------------------|--|
| Registered Office | Dick Institute 14 Elmbank Avenue Kilmarnock KA1 3BU www.eastayrshireleisure.com 01563 554300 |
| Auditor | Scott Moncrieff Exchange Place 3 Semple Street Edinburgh EH3 8BL |
| Solicitors | East Ayrshire Council London Road Headquarters Kilmarnock KA3 7BU |
| Bankers | Royal Bank of Scotland 8 John Finnie Street Kilmarnock KA1 1DD |
| Charity Number | SC043987 |

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FINANCIAL REVIEW

The period to 31st March 2017 was the Trust's fourth year of activity. In the period, East Ayrshire Leisure reported an unrestricted deficit of £615,889.

At 31st March 2017, the actuarial valuation of the pension scheme resulted in a net pension liability of £3,607,000 this being recognised in the Balance Sheet. The valuation has resulted in an actuarial loss of £2,548,000 being recognised in the Statement of Financial Activities in the period. The balance on the pension fund will change annually according to economic conditions and the trustees will keep the position under review.

RESERVES POLICY

The Board approved a revised Financial Reserves Policy in March 2016. The policy was amended from 5% of incoming resources (approx. £400k) to a range of 3-5% (approx. £215k – 400k) as the target for unrestricted funds not committed. This target has been achieved and the appropriate level of reserves is now in place.

FINANCIAL PROFILE UPDATE

East Ayrshire Leisure receives funding from East Ayrshire Council to support the delivery of an agreed range of services. Significant savings were generated from the transfer to Trust services and it is expected that further savings will be required during the term of our new Business Plan for 2016-19.

East Ayrshire Leisure also generates income from charges for services and has the ability to submit bids for funding from a wide range of external bodies. Trust staff will bid for funds to support and develop service quality and delivery wherever appropriate opportunities and resources are available.

The agreed baseline budget for 2017/18 is set out below:

| | 2017/18 £ |
|--|--------------|
| Baseline Budget (excl Savings) | 5,069,480 |
| Balance of Savings Target | (241,000) |
| Baseline Budget | 4,828,480 |
| Savings Target (following Best Value Review) | (293,080) |
| Baseline Budget (after Savings) | 4,535,400 |

RISK MANAGEMENT

The Board manages risk in a pro-active manner and priorities areas of concern. The Risk Register is reviewed regularly as part of the Trustees consideration of the quarterly performance report.

Key risks in 2016/17 included: significant reduction in funding received from East Ayrshire Council, partners and external stakeholders not seeing East Ayrshire Leisure as a partner of choice, failure to deliver Business Plan targets and the loss of external funding, a lack of capital investment or maintenance, reduction in facilities and loss of income.

ASSETS AND RESOURCES

Properties

East Ayrshire Leisure has 25 year leases in place for each of its properties. These properties continue to be in the ownership of East Ayrshire Council and the Council remain responsible for repair and maintenance.

The stock of properties is currently under review and the Council's Asset Rationalisation and Community Asset Transfer programmes, alongside East Ayrshire Leisure's own service review and redesign proposals will see the number of properties managed by East Ayrshire Leisure reduce through 2016-19.

The Council has a major capital investment programme and there are projects being developed, particularly new school campuses that will see new community facilities built that may become the responsibility of East Ayrshire Leisure in due course.

Equipment

East Ayrshire Leisure has access to a wide range of specialist equipment and vehicles that support service delivery, including mobile libraries, grounds maintenance equipment, computers and sports equipment. Ownership of equipment did not transfer in July 2013 and rests with East Ayrshire Council. Inventories that clearly show ownership of equipment are now being kept as items purchased by East Ayrshire Leisure belong to East Ayrshire Leisure, not the Council.

Museum Collections

East Ayrshire Council owns significant museum collection assets which are held within its museums, libraries and archives and is responsible for the management and maintenance of any assets given on loan. East Ayrshire Leisure has been granted licence to use these assets through the Collections Agreement and will maintain and preserve them on behalf of the Council.

ACHIEVEMENT AND PERFORMANCE

Our new Business Plan covers the period of financial years 2016-2019 and the Board's priorities are highlighted in the Action Plan. Progress towards the targets set in the Action Plan is reviewed on a quarterly basis and fully reported annually.

Our Business Plan for 2016-19 outlines 4 key strategic objectives with specific actions to address them. Significant progress has been made in year one of the new Business Plan and details of how we have achieved our objectives to date, or initiatives we are currently developing, are outlined below:

1. TO BE RECOGNISED AS A PROVIDER OF HIGH QUALITY SERVICES AND FACILITIES THAT ARE WELL USED.

Actions to achieve this:

- 1.1 Increase customer satisfaction
- 1.2 Increase attendance levels/ticket sales through programme development both in person and online
- 1.3 Achieve new quality standards and/or maintain current accreditation standards
- 1.4 Maintain and sustain high level partnerships that support service delivery and improvements
- 1.5 Introduce a system to audit, monitor and improve environmental efficiency across our core facilities

KEY POINTS:

Customer Satisfaction

- Customer Satisfaction surveys have been carried out across the full range of facilities and action plan will be drawn up to implement improvements from 2017 onwards

Attendances

- A wide range of exhibitions/events/activities delivered across all areas have helped to support a 4% increase in attendance during the year. Examples include 'Art of Collection'; 'Angels, Myths and Fables'; 'I Am Here'; and 'Beauty and the Beast' panto at the Palace, Imprint Book Festival across our libraries, and school holiday programme at the Country Park.

Online attendances

- Future Museum (www.futuremuseum.co.uk) visits have shown a 9% increase this year
- www.eastayrshireleisure.com visits have shown a 3% increase above the target for this year

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Twitter

| | <u>2016/17</u> | <u>2015/16</u> | |
|-------------|----------------|----------------|--------------|
| Followers | 2,478 | 1,863 | 33% increase |
| Impressions | 836,100 | 428,000 | 95% increase |

Facebook

| | <u>2016/17</u> | <u>2015/16</u> | |
|------------|----------------|----------------|--------------|
| Page Likes | 20,317 | 12,841 | 58% increase |

Accreditation

- All of our venues have either enhanced or maintained the venue star rating. The Palace Complex was accredited for the first time and was awarded 4 stars. The Dick Institute was awarded 4 stars (previously 3 stars)
- UKactive membership achieved and East Ayrshire Leisure is now an employer partner with the Chartered Institute for the Management of Sport and Physical Activity

Partnerships

- Ayrshire College now operating practical aspects of horticultural and arboriculture courses from Dean Castle Country Park
- Futuremuseum will be expanded to include Inverclyde Council
- Informal partnership in place with Scottish Rural College Conservation Society
- Working with ACDI to develop programme within Auchinleck Boswell Centre and surrounding communities
- Local Record Centre Partnership has been established with North and South Ayrshire Councils to develop an on-line biological record centre for the region
- New informal partnership has been established with the Scottish Rural College Conservation Society which involves them carrying out conservation tasks within the Country Park
- Working in partnership with sports club partners and local groups to develop sporting provision and opportunities within trust facilities: ACDI, Ayrshire Gymnastics, Ayrshire Sportsability, East Ayrshire Athletics Partnership, Grange Frame Football, Footsteps Dancing, Kilmarnock Harriers McCulloch ATA, Senjokai Karate Club, Stewarton Tennis Club, Stewarton Trampoline Club, Stewarton United, Ucan- Learn, Work, Live, Urban Gymnastics, Stewarton Academy and Stewarton Parents Association.
- Establishment of Landscape Partnership to develop a landscape scale heritage project in East Ayrshire. Partnership includes Community Action Planning steering group representatives,

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East Ayrshire Council, Scottish Natural Heritage, Central Scotland Green Network Trust, the Forestry Commission and other local and national stakeholders

- Continued partnership with South Lanarkshire Council and East Renfrewshire Council in the implementation of the Whitelee Access Action Plan
- Establishment of the Ayrshire Strategic Route Network Partnership to develop an Ayrshire wide path network
- Continued partnership with Culture Republic on Market Research and Audience Development initiatives
- Working with University West of Scotland to provide 'Children's University' with learning destinations

Environmental Efficiency

An audit has been carried out across core venues to determine current waste management arrangements and an action plan will be delivered in 2017/18 for implementation.

Energy costs will be reduced by utilising the following:

- (a) Audit – Ensure the accuracy of energy costs
- (b) Monitor – Examine energy use to detect and prevent waste
- (c) Improve – Increase the efficiency of energy use

2. TO ENHANCE PEOPLE'S HEALTH & WELLBEING THROUGH PARTICIPATION.

Actions to achieve this:

- 2.1 Increase general participation /attendance levels across service areas
- 2.2 Increase opportunities for/numbers of young people (12-25) using our services.
- 2.3 Maximise access to our facilities and programmes for people with physical, sensory or learning disabilities.
- 2.4 Increase opportunities for/numbers of older people (60+) using our services.

KEY POINTS:

Attendance

- Cultural visitors/attendance has increased by 3% during 2016/17
- Sport visitors/attendance has shown a 0.3% decrease on the target figure for 2016/17
- Countryside visitors/attendance has shown a 6% increase on the target figure for 2016/17

Opportunities for 12-25 year olds

- New programme focus aimed at engaging this age range through Make Some Noise, Gaelic Project, Youth Theatre and Ayrshire Youth Arts Network.

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Trustees Report
For the year ended 31st March 2017

- Cumnock Youth Arts network workshops and events have helped to support a targeted programme of young people's theatre and performance. It has attracted 526 young people.
- Introduced 3D printing capability at the Dick Institute library.
- 115 volunteer days were carried out with young people between 12 – 25 working on conservation project at the Country Park. This included 9 young people from Willowbank School.
- 126 weekly sessions are on offer for those age 12 plus to participate in a wide range of sport and fitness activities. Sessions are delivered directly by East Ayrshire Leisure or in partnership with local sports clubs and organisations.
- Engaged with a wide range of national governing bodies of sport and SportScotland to further develop programme delivery and opportunities available within trust facilities to participate in recreational or structured sport and physical activity.

Programmes for people with physical, sensory or learning disabilities

- Working with Willowbank School to develop an outdoor learning area within Dean Castle Country Park which has been specifically adapted for mixed ability needs and will be used to support young people to achieve a John Muir Award. A funding application of £2K is being prepared.
- Introduction of Frame Football at Grange Leisure Centre in partnership with Vibrant Communities and Grange Frame Football Club.
- Development of the Mental Health Badminton Group in partnership with the New Farm Community Sports Hub and NHS Ayrshire & Arran.
- Work with Alzheimer's Scotland to develop a remote volunteering programme for people suffering from dementia.
- Carried out community consultation regarding new play facilities at Dean Castle Country Park in partnership with East Ayrshire Council's Access Design Officer and Jupiter Play DDA specialist.

Increase opportunities for/numbers of older people (60+) using our services.

- The Homewords library service is working with 700 individuals and 5 care homes
- Working with History Group in Cumnock for regular programme of talks at The Baird Institute and also at Doon Valley Museum.
- Working extensively with groups across the Palace Theatre and Grand Hall and libraries, supporting 60+ programmes including Opportunities In Retirement groups, Chit Chat Clubs, IT workshops across library network
- Walking Football sessions at Muirkirk, Patna, Catrine and Muirkirk Games Halls

East Ayrshire Leisure Trust
Trustees Report
For the year ended 31st March 2017

3. TO ENHANCE EAST AYRSHIRE'S TOURISM OFFER

Actions to achieve this:

- 3.1 Increase visitor attendance at our key tourist attractions
- 3.2 Work with local groups to add to the tourism offer

KEY POINTS:

Increase attendance at tourist attractions

- With funding from East Ayrshire Council, major upgrades to the East Ayrshire side of the River Ayr Way took place in 2016. This work will be completed with an overhaul of the signage and interpretation in 2017.
- Dean Castle programme of works currently being developed having raised over £2m from external sources.
- £125,000 was approved from the Scottish Rural Development Programme as contribution to the DCCP Green Network Strategy. This is part of a £5 million redevelopment project at the Country Park
- East Ayrshire Leisure is represented on the Kilmarnock Town Centre Stakeholder Group to develop a programme of improvements and activities that will contribute to the tourism offer in Kilmarnock.

Working with local groups

- Worked with Dalmellington Community Council, Irvine Valley Regeneration Partnership and Kilmaurs Community Council in the organisation of the Annick Valley, Irvine Valley and Dalmellington Walking Festivals which attracted over 1200 over the 3 weekends.
- The Dunaskin Heritage Trust has been supported through a programme of Countryside Ranger led walks from April to October.
- Cumnock History Group, Mauchline Burns Club, Doon Valley Community Council to add value to our heritage offer.
- Working with the Kilmarnock Action Plan Group to develop a programme of events towards the end of October.
- Work has started with Cumnock Town Centre Action Plan Group on a programme of development for Woodroad Park.
- East Ayrshire Leisure is supporting New Cumnock Action Plan group in the development of their new allotment and community garden project.
- Ongoing support given to Stewarton Woodlands Action Group and Stewarton Action Plan Steering Group in the development of the green network around Stewarton.

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For the year ended 31st March 2017

- Support given to Nethergate Community Farm in the development of their social enterprise to promote sustainable farming as an economic and tourism offer.
- Worked with the Irvine Valley Regeneration Partnership to carry out community consultation exercises to inform the Irvine Valley Trails Project.
- Working with the Culture & Heritage Attraction Group and the Tourism Industry Leader Group
- Worked with the East Ayrshire Tourism Advisory Group on the Tourism Action Plan

4. TO BE RECOGNISED AS AN EMPLOYER OF CHOICE

Actions to achieve this:

- 4.1 Increase staff satisfaction from 2016/17 baseline
- 4.2 Increase the number of volunteering, placement and apprenticeship opportunities
- 4.3 Advance staff through training and development

KEY POINTS:

Increase staff satisfaction from 2016/17 baseline

- Employee survey was carried out and will provide a baseline position for future performance. An Action Plan will also be drawn up for implementing improvements
- Staff Recognition Award was successfully launched; many nominations were received highlighting excellence by staff.
- Absence levels for the year is 8.45 which is above the acceptable 8 working days lost per employee. This is primarily due to long term absence.

Volunteering, placement and apprenticeship opportunities

- 102 placements from secondary and tertiary education were supported in 2016/17
- 499 volunteer days were recorded within the Country Park in 2016/17. This included 58 regular volunteers, as well as people attending one off volunteering events
- Youth Theatre maintains 3 volunteers.
- Textile Team at Dean Castle 10-16 volunteers.

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For the year ended 31st March 2017

Staff training & development

- The East Ayrshire General Employee Review (EAGER) process allows employees and their managers to work together to review performance, address any ongoing support and development needs required to allow an employee to work to their full potential. 91% of EAGER's were completed across the organisation.
- A Training & Development Officer was appointed
- Bespoke e-learning modules and training courses have been developed for the organisation.

FUTURE DEVELOPMENTS

In the remaining two years of our current Business Plan there will be several major projects that will impact on the Trust and the services we deliver.

- The Council's Best Value Review of Leisure Services will be implemented bringing a more commercial focus to the Trusts work and integration with the Kilmarnock Leisure Centre Trust which operates the Galleon Centre in Kilmarnock.
- New community and sports facilities will be available for public use at the William McIlvanney Campus in Kilmarnock and the Trust will manage usage outside school hours.
- Work at Dean Castle Country Park will be completed and new and improved facilities throughout the park will be managed by the Trust.
- The Library facilities at the Dick Institute will be updated and modernised along with the provision of a small coffee outlet for library and museum visitors.
- The Trust will continue to support the Councils Community Asset Transfer and Asset Rationalization Programmes which will further rationalize the range of facilities the Trust is responsible for managing and increase the number of facilities directly managed by Community groups across East Ayrshire.

STATEMENT OF TRUSTEES RESPONSIBILITIES

The Trustees are responsible for preparing the Trustees' annual report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

The law applicable to charities in Scotland requires the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity and of the incoming resources and application of resources of the charity for that period. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgments and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business.

The Trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Charities and Trustee Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006 (as amended) and the provisions for the charity's constitution. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charity's website. Legislation in the United Kingdom governing the preparation and dissemination of the financial statements may differ from legislation in other jurisdictions.

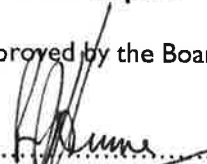
Disclosure of Information to Auditors

To the knowledge and belief of each of the persons who are Trustees at the time the report is approved:

- So far as the Trustee is aware, there is no relevant information of which the charity's auditor is unaware; and
- He/she has taken all the steps that he/she ought to have taken as a Trustee in order to make himself/herself aware of any relevant audit information, and to establish that the charity's auditor is aware of the information.

Trustees' Report

Approved by the Board on 19th September, 2017 and signed on its behalf by:



Robin Hume
Trustee



John Griffiths
Chief Executive

East Ayrshire Leisure Trust
Independent Auditor's Report
For the year ended 31st March 2017

We have audited the financial statements of East Ayrshire Leisure Trust for the period ended 31st March 2017 which comprise the Statement of Financial Activities, Balance Sheet, Statement of Cash Flows and related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities in preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015)'.

This report is made solely to the charity's Trustees, as a body, in accordance with Section 44(1)(c) of the Charities and Trustee (Scotland) Investment Act 2005 and regulations made under that Act. Our audit work has been undertaken so that we might state to the charity's Trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and its Trustees as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of trustees and auditor

As explained more fully in the Trustees' Responsibilities Statement set out on page 20, the Trustees are responsible for the preparation of the financial statements which give a true and fair view.

We have been appointed as auditor under section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and report in accordance with regulations made under that Act.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's web-site at www.frc.org.uk/auditscopeukprivate.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the charity's affairs as at 31st March 2017 and of its incoming resources and application of resources, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Charities and Trustee Investment (Scotland) Act 2005 and regulation 8 of the Charities Accounts (Scotland) Regulations 2006 (as amended).

East Ayrshire Leisure Trust
Independent Auditor's Report
For the year ended 31st March 2017

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Charities Accounts (Scotland) Regulations 2006 (as amended) requires us to report to you if, in our opinion:

- the information given in the Trustees' Annual Report is inconsistent in any material respect with the financial statements; or
- proper accounting records have not been kept; or
- the financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit.



Nick Bennett
Senior Statutory Auditor
For and on behalf of Scott-Moncrieff, Statutory Auditor
Chartered Accountants
Eligible to act as an auditor in terms of Section 1212 of the Companies Act 2006
Exchange Place 3
Semple Street
Edinburgh
EH3 8BL

Date: 19 September 2017

East Ayrshire Leisure Trust
Statement of Financial Activities
For the year ended 31st March 2017

| | Notes | Unrestricted Fund 2017 | Restricted Funds 2017 | 2017 | 2016 |
|---|-------|------------------------------|-----------------------------|--------------------|------------------|
| | | £ | £ | £ | |
| Income from: | | | | | |
| Charitable activities | 3 | 6,995,986 | 342,112 | 7,338,098 | 7,957,216 |
| Investments | 3 | 2,948 | - | 2,948 | 5,548 |
| Total income | | 6,998,934 | 342,112 | 7,341,046 | 7,962,764 |
| Expenditure on: | | | | | |
| Charitable activities | 4 | 7,582,823 | 261,479 | 7,844,302 | 8,114,540 |
| Other (net interest defined benefit pension scheme) | 8 | 32,000 | - | 32,000 | 94,000 |
| Total expenditure | | 7,614,823 | 261,479 | 7,876,302 | 8,208,540 |
| Net income/(expenditure) | | (615,889) | 80,633 | (535,256) | (245,776) |
| Other recognised gains/(losses): | | | | | |
| Actuarial gains/(losses) on defined benefit pension schemes | 8 | (2,548,000) | - | (2,548,000) | 2,333,000 |
| Net movement in funds | | (3,163,889) | 80,633 | (3,083,256) | 2,087,224 |
| Reconciliation of funds: | | | | | |
| Total funds brought forward | | 124,994 | 73,199 | 198,193 | (1,889,031) |
| Total funds carried forward | 16 | (3,038,895) | 153,832 | (2,885,063) | 198,193 |

The Statement of Financial Activities includes all gains and losses recognised in the year. None of the charity's activities were acquired or discontinued during the above period.

The notes on pages 26 to 41 form part of these financial statements.

East Ayrshire Leisure Trust
Balance Sheet
As at 31st March 2017

| | Notes | 2017 £ | 2016 £ |
|---|-------|--------------------|------------------|
| Fixed assets | | | |
| Tangible assets | 9 | 103,082 | 70,197 |
| Heritage assets | 10 | 34,920 | 34,920 |
| | | 138,002 | 105,117 |
| Current assets | | | |
| Stocks and work in progress | 11 | 12,161 | 8,391 |
| Debtors | 12 | 851,278 | 1,131,769 |
| Cash at bank and in hand | | 852,069 | 1,806,595 |
| | | 1,715,508 | 2,946,755 |
| Liabilities | | | |
| Creditors: Amounts falling due within one year | 13 | (1,131,573) | (2,053,679) |
| Net current assets | | 583,935 | 893,076 |
| Net assets excluding pension liability | | 721,937 | 998,193 |
| Defined benefit pension scheme liability | 8 | (3,607,000) | (800,000) |
| Total net liabilities | | (2,885,063) | 198,193 |
| The funds of the charity: | | | |
| Restricted income funds | 16 | 153,833 | 73,199 |
| Unrestricted funds (excluding pension reserve) | 16 | 568,104 | 924,994 |
| Pension reserve | | (3,607,000) | (800,000) |
| Funds | | (2,885,063) | 198,193 |

The financial statements were approved and authorised for issue by the Board on *19 September 2017*


 Robin Hume
 Trustee


 John Griffiths
 Chief Executive

The notes on pages 26 to 41 form part of these financial statements

East Ayrshire Leisure Trust
Statement of Cash Flow for the year ended 31st March 2017

| | Notes | 2017 £ | 2016 £ |
|--|--------------|-------------------|-------------------|
| Cash flows from operating activities: | | | |
| Net cash provided by (used in) operating activities | 17 | (893,079) | 331,896 |
| Cash flows from investing activities: | | | |
| Investment income | | 2,948 | 5,548 |
| Purchase of property, plant and equipment | | (64,395) | (71,387) |
| Net cash provided by/(used in) investing activities | | (61,447) | (71,387) |
| Change in cash and cash equivalents in the reporting period | | (954,526) | 266,057 |
| Cash at the beginning of the reporting period | | 1,806,595 | 1,540,538 |
| Cash at the end of the reporting period | | 852,069 | 1,806,595 |

1. Accounting Policies

The principal accounting policies adopted, judgements and key sources of estimation uncertainty in the preparation of the financial statements are as follows:

Basis of preparation

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities in preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1st January 2015) – (Charities SORP (FRS 102) and the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

East Ayrshire Leisure Trust meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy note(s).

These financial statements are presented in pounds sterling (GBP) as that is the currency in which the charity's transactions are denominated.

The preparation of financial statements requires the use of certain critical accounting estimates. It also requires trustees to exercise their judgement in the process of applying the accounting policies. Use of available information and application of judgement are inherent in the formation of estimates. Actual outcomes in the future could differ from such estimates. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 2.

Incoming resources

Income from leisure, cultural and related activity is recognised in the period in which the charity is entitled to receipt and the amount can be measured with reasonable certainty. Income is deferred only when the charity has to fulfil conditions before becoming entitled to it.

Revenue grants, including those from government, are recognised in the Statement of Financial Activities (SoFA) in the period in which the charity is entitled to receipt and the amount can be measured with reasonable certainty. Such income is deferred when the charity has to fulfil conditions before becoming entitled to it.

Management fees and other incoming resources are recognised in the period to which they relate.

Investment income is recognised in the period in which it is receivable.

Expenditure recognition and allocation of expenditure

Expenditure is recognised when a liability is incurred.

Where possible, expenditure has been charged direct to charitable expenditure or governance cost. Where this is not possible the expenditure is allocated on the basis of time spent by staff on each activity.

East Ayrshire Leisure Trust
Notes to the Accounts
For the year ended 31st March 2017

Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries. Governance costs include those costs associated with meeting the constitutional and statutory requirements of the charity and include the audit fees.

Allocation of support costs

Support costs are those functions that assist the work of the charity but do not directly undertake charitable activities. Support costs are provided by East Ayrshire Council and include HR, legal, finance. The bases on which support costs have been allocated are set out in note 6.

Tangible Fixed Assets and Depreciation

It is the policy of the charity to capitalise expenditure of a capital nature in excess of £5,000.

Assets donated to the charity are included in the Balance Sheet and Statement of Financial Activities at cost.

Depreciation is charged to write off the cost less the estimated residual value of fixed assets by equal instalments over their estimated useful lives as follows:

Furniture and equipment: 5 years

Heritage Assets

Heritage Assets includes tangible fixed assets which are of historic, artistic or scientific importance that are held to advance preservation and conservation objectives of the charity. Heritage Assets are presented separately in the Balance Sheet from other Tangible Fixed Assets. Heritage Assets are reported at cost. Depreciation has not been provided on heritage assets due to these assets having indefinite long useful lives.

Lease commitments

Rentals paid under operating leases are charged to the Statement of Financial Activities as incurred.

Stock

Stocks are valued at the lower of cost and net realisable value in the ordinary course of activities.

Net realisable value is based on estimated selling price less further costs to completion and disposal.

Debtors

Trade debtors are amounts due from customers for services performed. Trade debtors are recognised at the undiscounted amount of cash receivable, which is normally invoice price, less any allowances for doubtful debts.

Creditors

Trade creditors are obligations to pay for goods or services that have been acquired. They are recognised at the undiscounted amount owed to the supplier, which is normally the invoice price.

Cash and cash equivalents

Cash and cash equivalents consist of cash on hand and balances with banks and are measured at fair value.

Financial assets and financial liabilities

Financial instruments are recognised in the statements of financial activities when the charity becomes a party to the contractual provisions of the instrument. Financial instruments are initially measured at transaction price unless the arrangement constitutes a financing transaction which includes transaction costs for financial instruments not subsequently measured at fair value. Subsequent to initial recognition, they are accounted for as set out below. A financing transaction is measured at the present value of the future payments discounted at the market rate of interest for similar debt instrument.

Financial instruments are classified as either 'basic' or 'other' in accordance with Chapter 11 of FRS102. At the end of each reporting period, basic financial instruments are measured at amortised cost using the effective rate method. All financial instruments not classified as basic are measured at fair value at the end of the reporting period with the resulting changes recognised in income or expenditure. Where the fair value cannot be reliably measured, they are recognised at cost less impairment.

Financial assets are derecognised when the contractual rights to the cash flows from asset to expire, or when the charitable company has transferred substantially all the risks and rewards of ownership. Financial liabilities are derecognised only once the liability has been extinguished through discharge, cancellation or expiry.

Pensions

East Ayrshire Leisure Trust operates a defined benefit scheme in respect of its employees. The assets of the scheme are held in external funds managed by professional investment managers.

The cost of providing benefits is determined using the Projected Unit Credit Method, with actuarial valuations being carried out at each reporting date. Actuarial gains and losses arising from experience adjustments and changes in assumptions are recognised immediately in the Statement of Financial Activities. All costs related to the defined benefit scheme are recognised in the Statement of Financial Activities.

The retirement benefit obligation recognised in the balance sheet represents the present value of the defined benefit obligation as reduced by the fair value of plan assets. Any asset resulting from the calculation is limited to the present value of available refunds and reductions in future contributions to the plan.

Termination benefits

Termination benefits are payable when employment is terminated before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. Termination benefits are recognised in the statement of financial activities when it is demonstrably committed to either (i) terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal, or (ii) providing termination benefits as a result of an offer made to encourage voluntary redundancy.

VAT

The charity is partially exempt from VAT. Irrecoverable VAT is charged to the Statement of Financial Activities as an expense.

East Ayrshire Leisure Trust
Notes to the Accounts
For the year ended 31st March 2017

Unrestricted funds

Surplus revenue funds held within unrestricted funds are carried forward to meet the cost of future activities mainly of a revenue nature.

Commitments for specific activities and needs in the future are dealt with by making allocations to designated funds.

Restricted funds

Restricted funds are to be used for specific purposes as laid down by the donor. Expenditure which meets these criteria is charged to the appropriate fund, together with a fair allocation of management support costs where this is considered appropriate.

Taxation

The charity has charitable status and is therefore exempt from taxation under Sections 466 to 493 Corporation Tax Act 2010 (CTA 2010).

Going concern

The financial statements have been prepared on the basis of accounting policies that are consistent with the treatment of the charity as a going concern. The current funding agreement with East Ayrshire Council covers up to the 31 March 2018. In the Trustee's opinion, the charity will be able to continue for the foreseeable future. East Ayrshire Leisure participates in a defined benefit retirement scheme, excluding the deficit on this scheme (£3,607,000), the charity reported unrestricted funds of £568,104.

2. Critical judgements and estimates

In preparing the financial statements trustees make estimates and assumptions which affect reported results, financial position and disclosure of contingencies. Use of available information and application of judgement are inherent in the formation of the estimates, together with past experience and expectations of future events that are believed to be reasonable under the circumstances. Actual results in the future could differ from such estimates.

The estimates and assumptions with a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are:

Defined benefit pension and other post-employment benefits

The present value of the defined benefit pension and other post-employment benefit obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net cost (income) for pension and other post-employment benefits include the discount rate. Any changes in these assumptions will have an effect on the carrying amount of pension and other post-employment benefits.

After taking appropriate professional advice, management determines the appropriate discount rate at the end of each reporting period. This is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the pension obligations. In determining the appropriate discount rate, consideration is given to the interest rates of high-quality corporate bonds that are

East Ayrshire Leisure Trust
Notes to the Accounts
For the year ended 31st March 2017

denominated in the currency which the benefits are to be paid and that have terms to maturity approximating the terms of the related pension liability.

3. Income

Investment income

Investment income comprises bank interest. In 2017 bank interest received £2,948 (2016: £5,548).

Income from charitable activities is as follows:

| | 2017 Operating Fund £ | 2017 Restricted Fund £ | 2017 Total £ | 31st March 2016 £ |
|---|--|---|-----------------------------|---|
| Chief Executive & People & Finance | 5,205,563 | - | 5,205,563 | 6,004,243 |
| Marketing & Development | 363 | - | 363 | 1,560 |
| Cultural | 511,406 | - | 511,406 | 507,893 |
| Countryside services | 159,441 | - | 159,441 | 219,128 |
| Sport & Community Venues | 1,119,213 | - | 1,119,213 | 1,155,262 |
| Projects | - | 342,112 | 342,112 | 69,130 |
| Total income from provision of facilities and services | 6,995,986 | 342,112 | 7,338,098 | 7,957,216 |

A management service fee of £5,202,840 was received from East Ayrshire Council for the year (2016: £6,001,260).

Income on charitable activities was £7,338,098 (2016: £7,957,216) of which £6,995,986 was unrestricted (2016: £7,888,086) and £342,112 (2016: £69,130) was restricted. All other income was unrestricted.

East Ayrshire Leisure Trust
Notes to the Accounts
For the year ended 31st March 2017

4. Charitable expenditure

| | Chief Executive & People & Finance | Marketing & Development | Cultural | Countryside Services | Sport & Community Venues | Projects | Total | 2016 |
|--------------------------|---|----------------------------|------------------|-------------------------|--------------------------------|----------------|------------------|------------------|
| | £ | £ | £ | | £ | £ | £ | £ |
| Employee costs | 874,601 | 247,805 | 1,880,369 | 690,744 | 1,897,646 | 26,414 | 5,617,579 | 5,660,649 |
| Property costs | 15,263 | - | 227,658 | 77,427 | 396,554 | 120 | 717,022 | 893,143 |
| Supplies and Services | 59,333 | 102,751 | 540,718 | 124,292 | 181,373 | 229,455 | 1,237,922 | 1,278,104 |
| Transport Costs | 2,821 | - | 13,428 | 23,601 | 461 | 5,490 | 45,801 | 51,407 |
| Support Services | 212,400 | - | - | - | - | - | 212,400 | 212,400 |
| Governance | 13,578 | - | - | - | - | - | 13,578 | 18,837 |
| Total | 1,177,996 | 350,556 | 2,662,173 | 916,064 | 2,476,034 | 261,479 | 7,844,302 | 8,114,540 |

Expenditure on charitable activities was £7,844,302 (2016: £8,114,540) of which £7,582,823 was unrestricted (2016: £8,040,200) and £261,479 (2016: £74,340) was restricted.

5. Analysis of governance and support costs

| | General Support | Governance | 2017 £ | 2016 £ |
|--------------------------------|--------------------|---------------|----------------|----------------|
| Health and Safety | 4,400 | - | 4,400 | 4,400 |
| Internal Audit | - | 4,000 | 4,000 | 4,000 |
| Human Resources | 65,000 | - | 65,000 | 65,000 |
| Corporate Infrastructure | 40,000 | - | 40,000 | 40,000 |
| Finance | 54,000 | - | 54,000 | 54,000 |
| Legal and Procurement Services | 10,000 | 35,000 | 45,000 | 45,000 |
| Audit fees | - | 11,000 | 11,000 | 10,815 |
| Consultants fees | 1,128 | - | 1,128 | 3,892 |
| Accountancy fees | 1,450 | - | 1,450 | 4,130 |
| | 175,978 | 50,000 | 225,978 | 231,237 |

East Ayrshire Leisure receives support services from East Ayrshire Council. The total cost of support services provided by the Council in 2017 was £212,400 (2016 £212,400). The governance element of the support costs provided by the Council are calculated based on time spent throughout the year on governance activities.

The costs associated with trustee indemnity insurance are met by East Ayrshire Council.

East Ayrshire Leisure Trust
Notes to the Accounts
For the year ended 31st March 2017

6. Staff Costs and Numbers

| | 2017 | 2016 |
|-----------------------|------------------|------------------|
| | £ | £ |
| Wages and salaries | 4,133,123 | 4,148,289 |
| Social security costs | 313,387 | 240,658 |
| Other pension costs | 874,903 | 957,334 |
| Other staff costs | 296,166 | 314,368 |
| | 5,617,579 | 5,660,649 |

9 members of staff were made redundant during the year and received lump sum payments totalling £145,329. The cost of these redundancies is fully funded by East Ayrshire Council.

Employees receiving salaries, including benefits in kind, of more than £60,000 were as follows:

| | 2017 | 2016 |
|-------------------|-------------|-------------|
| £70,000 - £79,999 | - | 1 |
| £80,000 - £89,999 | 1 | - |

The senior management team comprises six staff members (2016: 5 staff members). The total employee benefits (including employers contributions) of the senior management team were £364,174 (2016: 315,349)

The average number of employees during the period was made up as follows:

| | 2017 Number | 2016 Number |
|-----------------------------|------------------------|------------------------|
| East Ayrshire Leisure Trust | | |
| Full-time (permanent) | 116 | 112 |
| Part-time (permanent) | 112 | 125 |
| | 228 | 237 |

During the year trustees received no remuneration (2016: nil). Trustee expenses totalled £95 (2016: 139). No trustees received payment for professional or other services supplied to the charity (2016: nil).

7. Operating Surplus

| | 2017 £ | 2016 £ |
|---|-------------------|-------------------|
| The operating surplus is stated after charging/(crediting) | | |
| Auditors' remuneration (including expenses) for audit | 11,000 | 10,815 |
| for other services | 750 | 3,350 |
| Operating lease rentals | 10,941 | 8,815 |

East Ayrshire Leisure Trust
Notes to the Accounts
For the year ended 31st March 2017

8. Pension Costs

East Ayrshire Leisure Trust is an admitted body of the Strathclyde Pension Fund. The Superannuation Fund is a defined benefit scheme into which employee' and employer's contributions, and interest and dividends from investments are paid and from which pensions, lump sums and superannuation benefits are paid out. Employees' contributions are tiered and employer's basic contributions are assessed every three years by an actuary and are fixed to ensure the fund remains solvent and in a position to meet its future liabilities. The actuarial method used is known as Projected Unit Credit Method. The last actuarial valuation was at 31st March 2014 and following this valuation employer's contributions increased to 19.3% for the years ended 31st March 2015, 2016, 2017 and 2018 respectively.

As sponsoring authority, East Ayrshire Council has guaranteed to accept liability for any unfunded costs which may arise with regard to the Trust relating to their membership in the Strathclyde Pension Fund, should they cease to exist.

The movement in the defined benefit obligation over the year is as follows:

| | 31st March 2017 | 31st March 2016 |
|---|-----------------------------------|-----------------------------------|
| | £'000 | £'000 |
| Opening defined benefit obligation | 16,195 | 17,188 |
| Current service cost | 862 | 956 |
| Past service cost (including curtailments) | 58 | - |
| Interest cost on defined benefit obligation | 597 | 581 |
| Contributions by members | 200 | 184 |
| Actuarial losses/(gains) | 5,624 | (2,436) |
| Benefits paid | (290) | (278) |
| Unfunded benefits paid | (4) | - |
| | <hr/> | <hr/> |
| Closing defined benefit obligation | 23,242 | 16,195 |
| | <hr/> | <hr/> |

The movement in the fair value of plan assets in the year is as follows:

| | 31st March 2017 | 31st March 2016 |
|---|-----------------------------------|-----------------------------------|
| | £'000 | £'000 |
| Opening fair value of plan assets | 15,395 | 14,506 |
| Interest income on plan assets | 565 | 487 |
| Contributions by members | 200 | 184 |
| Contributions by the employer | 689 | 599 |
| Contributions in respect of unfunded benefits | 4 | - |
| Actuarial loss/gain | 3,076 | (103) |
| Benefits paid | (290) | (278) |
| Unfunded benefits paid | (4) | - |
| | <hr/> | <hr/> |
| Closing fair value of plan assets | 19,635 | 15,395 |
| | <hr/> | <hr/> |

East Ayrshire Leisure Trust
Notes to the Accounts
For the year ended 31st March 2017

Amounts recognised in net income/expenditure (per SOFA):

| | 31st March 2017 | 31st March 2016 |
|---|-----------------------------------|-----------------------------------|
| | £'000 | £'000 |
| Current service cost | (862) | (956) |
| Past service cost (including curtailments) | (58) | - |
| Total service cost | (920) | (956) |
| Net interest | | |
| Interest income on plan assets | 565 | 487 |
| Interest cost on defined benefit obligation | (597) | (581) |
| Total net interest | (32) | (94) |
| Total defined benefit cost recognised in net income/expenditure per the SOFA | (952) | (1,050) |

The major categories of plan assets as a % of the total plan assets are as follows:

| | 31st March 2017 | 31st March 2016 |
|----------|-----------------------------------|-----------------------------------|
| | % | % |
| Equities | 73 | 72 |
| Bonds | 12 | 16 |
| Property | 10 | 12 |
| Cash | 5 | 0 |

The estimated employer contributions for the year to 31 March 2018 are £653,000.

The principal actuarial assumptions used in the calculations are:

| | 31st March 2017 | 31st March 2016 |
|-----------------------|-----------------------------------|-----------------------------------|
| | % per annum | % per annum |
| Pension Increase Rate | 2.4 | 2.2 |
| Salary Increase Rate | 4.4 | 4.2 |
| Discount Rate | 2.7 | 3.6 |

Mortality

Life expectancy is based on the Fund's VitaCurves with improvements in line with the CMI 2012 model assuming current rates of improvements have peaked and will converge to a long term rate of 1.5% p.a. for males and 1.25% p.a. for females. Based on these assumptions, the average future life expectancies at age 65 are summarised below:

| | Males | Females |
|--------------------|--------------|----------------|
| Current Pensioners | 22.1 years | 23.6 years |
| Future Pensioners | 24.8 years | 26.2 years |

East Ayrshire Leisure Trust
Notes to the Accounts
For the year ended 31st March 2017

9. Fixed Assets

| | Furniture & Equipment £ | Total £ |
|-----------------------------------|--|--------------------|
| Cost | | |
| As at 1 st April 2016 | 93,187 | 93,187 |
| Additions | 64,395 | 64,395 |
| As at 31 st March 2017 | <u>157,582</u> | <u>157,582</u> |
| Depreciation | | |
| As at 1 st April 2016 | 22,990 | 22,990 |
| Charge | 31,510 | 31,510 |
| As at 31 st March 2017 | <u>54,500</u> | <u>54,500</u> |
| Net book value | | |
| As at 31 st March 2016 | 70,197 | 70,197 |
| As at 31 st March 2017 | <u>103,082</u> | <u>103,082</u> |

10. Heritage Assets

In 2014/15, the Trust procured a silver gilt sculpture of Lord Eglinton. This asset was fully funded by external providers.

| | Heritage Assets £ | Total £ |
|-----------------------------------|------------------------------|--------------------|
| Cost | | |
| As at 1 st April 2016 | 34,920 | 34,920 |
| Additions | - | - |
| As at 31 st March 2017 | <u>34,920</u> | <u>34,920</u> |
| Net book value | | |
| As at 31 st March 2016 | 34,920 | 34,920 |
| As at 31 st March 2017 | <u>34,920</u> | <u>34,920</u> |

11. Stock

| | 2017 £ | 2016 £ |
|-------------------|-------------------|-------------------|
| Goods for re-sale | <u>12,161</u> | <u>8,391</u> |

East Ayrshire Leisure Trust
Notes to the Accounts
For the year ended 31st March 2017

12. Debtors

| | 2017 | 2016 |
|--|----------------|------------------|
| | £ | £ |
| Amounts due from East Ayrshire Council | 737,879 | 987,675 |
| Trade debtors | 53,300 | 70,437 |
| Other debtors and prepayments | 60,099 | 73,657 |
| | <u>851,278</u> | <u>1,131,769</u> |

13. Creditors: Amounts falling due within one year

| | 2017 | 2016 |
|---------------------------------------|------------------|------------------|
| | £ | £ |
| Amounts owed to East Ayrshire Council | 149,804 | 380,231 |
| Trade creditors | 97,992 | 223,665 |
| Accruals and deferred income | 525,430 | 1,026,840 |
| Taxation and social security | 358,347 | 422,943 |
| | <u>1,131,573</u> | <u>2,053,679</u> |

14. Deferred income

Deferred income comprises advanced ticket sales.

| | 2017 | 2016 |
|---|---------------|---------------|
| | £ | £ |
| Balance as at 1 st April 2016 | 65,480 | 37,506 |
| Amounts released to income during 2016/17 | (65,480) | (37,506) |
| Amounts deferred in year | 91,460 | 65,480 |
| | <u>91,460</u> | <u>65,480</u> |

15. Financial assets and liabilities

| | 2017 | 2016 |
|---|----------------|------------------|
| | £ | £ |
| Financial assets at amortised cost | 1,649,654 | 2,866,428 |
| Financial liabilities at amortised cost | (681,766) | (1,565,256) |
| | <u>967,888</u> | <u>1,301,172</u> |

Financial assets comprise amounts due from East Ayrshire Council, trade debtors, other debtors and cash and bank balances.

Financial liabilities comprise amounts due from East Ayrshire Council, trade creditors and accruals.

East Ayrshire Leisure Trust
Notes to the Accounts
For the year ended 31st March 2017

16. Reserves

| Funds | Unrestricted Funds £ | Restricted Funds £ | 2017 Total £ | 2016 Total £ |
|--|---------------------------------|-------------------------------|-------------------------|-------------------------|
| Balance at 31 st March 2017 | | | | |
| Represented by: | | | | |
| Fixed assets | 138,002 | - | 138,002 | 105,117 |
| Net current assets | 430,103 | 153,832 | 583,935 | 893,076 |
| Retirement benefit scheme deficit | (3,607,000) | - | (3,607,000) | (800,000) |
| | <u>(3,038,895)</u> | <u>153,832</u> | <u>(2,885,063)</u> | <u>198,193</u> |

| Unrestricted Fund | Opening Balance at 1st April 2016 £ | Incoming £ | Outgoing £ | Transfers £ | Actuarial Loss £ | Closing Balance at 31st March 2017 £ |
|--------------------------|---|-----------------------|-----------------------|------------------------|-----------------------------|--|
| Unrestricted fund | 825,844 | 6,998,934 | (7,097,933) | (444,320) | - | 282,525 |
| Designated funds | 99,150 | | (257,890) | 444,320 | - | 285,580 |
| Pension reserve | (800,000) | | (259,000) | | (2,548,000) | (3,607,000) |
| | <u>124,994</u> | <u>6,998,634</u> | <u>(7,614,823)</u> | <u>-</u> | <u>(2,548,000)</u> | <u>(3,038,895)</u> |

Designated funds were established for the following:

| | 2016 £ | Incomin g £ | Outgoin g £ | Transfer £ | 2017 £ |
|---|-------------------|----------------------------|----------------------------|-----------------------|-------------------|
| Security measures at Annanhill | 15,000 | - | (15,000) | | - |
| Libraries SIRS upgrade | 15,000 | - | (15,000) | | - |
| Housebound van fit out and design/promotion | 5,000 | - | (5,000) | | - |
| Mauchline Library Wi-fi install | 4,650 | - | (4,650) | | - |
| Fortress security alarm installations | 4,500 | - | (4,500) | | - |
| Pole vault equipment | 20,000 | - | - | (20,000) | - |
| Floor machine for Palace Theatre | 5,000 | - | (5,000) | | - |
| Depreciation (to fund depreciation on fixed assets) | 30,000 | 63,820 | (19,240) | | 74,580 |
| Fixed assets | - | 48,000 | (4,360) | | 43,640 |
| People & Finance Administration Resources | - | 20,000 | (19,270) | | 730 |
| Marketing & Development Staff | - | 101,000 | (58,370) | | 42,630 |
| Libraries Fit Out | - | 90,000 | - | | 90,000 |
| Homewards Van Balance | - | 2,500 | - | | 2,500 |
| Sport and CV Staffing | - | 99,000 | (87,500) | | 11,500 |
| Annanhill Golf Course | - | 20,000 | - | | 20,000 |
| Fireworks Display | | - | (20,000) | 20,000 | - |
| Total designated funds | 99,150 | 444,320 | (257,890) | - | 285,580 |

East Ayrshire Leisure Trust
Notes to the Accounts
For the year ended 31st March 2017

| Restricted Funds | Opening Balance £ | 2017 Incoming Resources £ | 2017 Resources Expended £ | 2017 Transfers £ | 2017 Closing Balance £ |
|---|----------------------------------|--|--|---------------------------------|---|
| Unsigned Unlimited | (1,639) | 1,639 | - | - | - |
| Creative place | 24,571 | - | - | - | 24,571 |
| Ayrshire Libraries forum | 4,506 | - | (80) | - | 4,426 |
| Scotland Creates (Legacy of Lace) | 15,325 | - | - | (15,325) | - |
| Wifi | 11,500 | - | - | - | 11,500 |
| Textile team | 677 | 237 | (143) | - | 771 |
| Still Future II | 4,307 | 2,500 | (6,807) | - | - |
| Countryside Festival | 1,549 | - | - | (1,549) | - |
| Burns Birthday in Mauchline | - | 8,000 | (8,000) | - | - |
| The McKie Collection | 10,175 | - | (7,328) | - | 2,847 |
| Read Write Count | 2,228 | - | (2,228) | - | - |
| Irvine Valley Trails | - | 79,027 | (19,413) | - | 59,614 |
| Make Some Noise | - | 19,409 | (1,880) | - | 17,529 |
| Dean Castle Countryside Park – Development Project | - | 200,000 | (200,000) | - | - |
| GLAIF | - | 3,300 | (302) | - | 2,998 |
| I AM HERE | - | 11,000 | (15,298) | 15,325 | 11,027 |
| Kilmarnock Green Infrastructure | - | 15,000 | - | - | 15,000 |
| River Ayr Way | - | - | - | 1,549 | 1,549 |
| Wild About the Farm | - | 2,000 | - | - | 2,000 |
| Totals | 73,199 | 342,112 | (261,479) | - | 153,832 |

Unsigned Unlimited is project funded by Creative Scotland to help young people to network and perform and learn about the music industry. The young people in the project often feature in our event programme.

Creative Place is funded from Creative Scotland to bring high quality events and exhibitions to Kilmarnock, supporting regeneration and tourism.

Ayrshire Libraries Forum is a network partnership of the three Ayrshire councils, Ayrshire NHS, school, prison and higher education libraries to be used towards the upkeep of Ayrshire Working Lives website.

Scotland Creates (Legacy of Lace) is funding received from National Museums Scotland on behalf of the Esmée Fairbairn Foundation, to engage young people in museums through development of exhibitions and associated events.

The WiFi project is funded by the Scottish Library and Information Council. Additional funding was awarded in the year to complete the library Wifi rollout across our part-time libraries not covered by Phase I of the project, including Newmilns, Bellfield and Drongan.

Textile team is a team of volunteers that were originally funded by HLF to carry out restoration and repair of textiles. The remaining funding supports the group to continue with its work.

Still Future II is a new exhibition featuring the work of nine Scottish artists. It has received funding from Creative Scotland and resulted in a major new exhibition at the Dick Institute during 2016.

East Ayrshire Leisure Trust
Notes to the Accounts
For the year ended 31st March 2017

Following the completion of the Countryside Festival in 2015, there was an outstanding balance of £1,549 from the Awards for All grant. Awards for All have agreed that this money can be retained and used as part of the funding package for the upgraded River Ayr Way Signage and Interpretation project. This is scheduled for completion in 2017/18.

The Burns Birthday in Mauchline was funded by EventsScotland to provide a celebration of Burns in our Burns House Museum and Library in Mauchline. The event enabled us to present workshops, events and educational activities for schools.

The McKie Collection funded by Museum Galleries Scotland is to support the digitisation of the McKie collection. A new post will be appointed for 18 months to deliver the project.

Read Write Count is a Scotland wide initiative to improve literacy and numeracy skills for young people.

Funding was received from the Renewable Energy Fund to appoint a project officer to implement the Irvine Valley Trails Project over a 3 year period.

Make Some Noise is a music project funded by Creative Scotland and aimed at young people in a foster, looked-after, kinship or young caring environment and designed to help build self-esteem and provide a range of creative learning opportunities.

DCCP Development Project received funding from the Renewable Energy Fund. This will be drawn down annually for 3 years. This funding is specifically targeted at the biodiversity, paths, volunteering and activities aspects of the project.

Gaidhlig Gailearaidhean at the Dick Institute is a new set of visual art workshops led in Gaelic, and funded by Bòrd Na Gaidhlig

I AM HERE is a major retrospective exhibition of European studio jewellery from the Crafts Council in London. The Dick Institute is the only Scottish venue to host the exhibition, and it is funded by Creative Scotland. The significant engagement programme with 600 Primary 7 pupils, is developed and delivered in partnership with the National Museum of Scotland.

Kilmarnock Green Infrastructure Project has received a funding package of £50,000 to design and development stage of the 18 mile cycle route in and around Kilmarnock. A project officer is being recruited for 1 year to take this forward. The initial £15,000 has been received from East Ayrshire Council's Parks Development Fund with the outstanding being confirmed from the Central Scotland Green Network Fund.

As part of a public vote, Wild About the Farm has received £2,000 from the Tesco Bags of Help. This grant will be used to introduce hedges, lades and reed beds into the Urban Farm at Dean Castle Country Park. This work will be carried out with volunteers and students from Ayrshire College.

East Ayrshire Leisure Trust
Notes to the Accounts
For the year ended 31st March 2017

17. Reconciliation of net income/(expenditure) to net cash flow from operating activities

| | 2017 | 2016 |
|---|----------------|----------------|
| | £ | £ |
| Net income/(expenditure) for the reporting period (as per the SOFA) | (535,256) | (245,776) |
| Adjustments for: | | |
| Interest received | (2,948) | (5,548) |
| Depreciation | 31,510 | 18,630 |
| Net cost in respect of pensions | 259,000 | 451,000 |
| (Increase)/decrease in stock | (3,770) | (344) |
| (Increase)/decrease in debtors | 280,491 | 22,936 |
| Increase/(decrease) in creditors | (922,106) | 90,998 |
| Net cash provided by (used in) operating activities | 893,079 | 331,896 |

Analysis of cash and cash equivalents

| | 2017 | 2016 |
|--|----------------|------------------|
| | £ | £ |
| Cash in hand | 852,069 | 1,806,595 |
| Notice deposits (less than 3 months) | - | - |
| Overdraft facility repayable on demand | - | - |
| Total cash and cash equivalents | 852,069 | 1,806,595 |

18. Operating lease commitments

At 31st March 2017, the Trust had future minimum lease payments under non-cancellable operating leases as follows:

| | 2017 | | 2016 |
|--------------------------|---------------------------|--------------|---------------------------|
| | Land and buildings | Other | Land and buildings |
| | £ | £ | £ |
| | | | Other |
| | | | £ |
| Within one year | 2,000 | 8,370 | - |
| Within two to five years | 1,000 | 1,125 | - |
| | <u>3,000</u> | <u>9,495</u> | <u>-</u> |
| | <u>3,000</u> | <u>9,495</u> | <u>19,437</u> |

19. Related parties

East Ayrshire Council made a contribution in line with the Services Agreement of £5,202,840 (2016: £6,001,620). Facilities were leased to East Ayrshire Leisure for a peppercorn rent. East Ayrshire Council also provided various support functions including Legal, Finance and IT for which the charity was charged £212,400 (2016: £212,400).

East Ayrshire Leisure Trust
Notes to the Accounts
For the year ended 31st March 2017

The relevant transactions and balances with East Ayrshire Council were:

| 2016/17 | | | | 2015/16 | | | |
|--------------------|--------------------|-------------------|-------------------|--------------------|--------------------|-------------------|-------------------|
| Income from EAC | Payments to EAC | Due from | Due to | Income from EAC | Payments to EAC | Due from | Due to |
| £ | £ | £ | £ | £ | £ | £ | £ |
| 5,556,784 | 812,933 | 737,879 | 149,804 | 6,508,547 | 790,266 | 987,675 | 380,231 |
| <u> </u> | <u> </u> | <u> </u> | <u> </u> | <u> </u> | <u> </u> | <u> </u> | <u> </u> |

20. Contingent Liabilities

There is one employer liability case ongoing and no public liability cases outstanding. (2016: two public liability cases).

Employer and public liability cases are handled via East Ayrshire Council's insurer (Zurich). If it is determined that the Trust is liable, it will need to pay the first £500 and the remainder will be covered by the insurer. Until the Assessor has completed its work, the Trust accepts no liability for these claims.

21. Post Balance Sheet Event

None

22. Non-Audit Services

In common with many other charities of a similar size, the charity's auditor assists with the preparation of the financial statements. This service is commissioned by East Ayrshire Council.

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East Ayrshire Leisure

Audit management report for the year ended 31
March 2017

August 2017

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Introduction

Introduction

1. In recognising the importance of effective two-way communication in an audit of financial statements, we have prepared this report to provide you with constructive observations arising from the audit process.
2. International Standards on Auditing (UK and Ireland) 260, "Communication with those charged with governance" and 265 "Communicating deficiencies in internal control to those charged with governance" require Scott-Moncrieff to report to those charged with governance the significant findings from our audit.
3. This report aims to provide trustees with constructive observations arising from the audit process. We set out in this report details of:
 - any expected modifications to our audit reports;
 - any unadjusted items in the financial statements (except any unadjusted items which are clearly trivial) including the effect of unadjusted items related to prior periods on the current period;
 - any material weaknesses in systems we have identified during the course of our audit work and our views about the quality of accounting practices and financial reporting procedures; and
 - any other relevant matters.
4. Our procedures are carried out solely for the purpose of our audit so that we can form and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Our audit does not necessarily disclose every weakness and for this reason the matters referred to may not be the only shortcomings which exist. Communication in this report of matters arising from the audit of the financial statements or of risks or weaknesses does not absolve management from its responsibility to address the issues raised and to maintain an adequate system of control.
5. We take this opportunity to remind you that:
 - This report has been prepared for the sole use of the Board of East Ayrshire Leisure (the Trust);
 - It must not be disclosed to any third party without our written consent; and
 - No responsibility is assumed by us to any other person who may choose to rely on it for his or her own purposes.
6. The report has been discussed and agreed with John Griffiths (Chief Executive), Jackie Biggart (People and Finance Manager) and Lorraine Russell (Senior Accountant).
7. We would like to thank the John, Jackie, Lorraine and the rest of the staff for their kind co-operation and assistance during our audit.



Financial statements

Financial statements

Audit conclusion

8. In our opinion the financial statements give a true and fair view and comply with the Charities Accounts (Scotland) Regulations 2006 (as amended), the Charities and Trustee Investment (Scotland) Act 2005 and all relevant accounting standards.
9. We are pleased to report that our audit report, which is included in the financial statements, is unqualified. In our opinion, from information provided to us during the audit, no events or conditions appear to exist which cast doubt on the Trust's ability to continue as a going concern. We are therefore satisfied with the disclosure in the financial statements.
10. Our audit opinion is based on your approval of the financial statements and signing of the letter of representation, a draft of which is included as an appendix to this report. Within the letter, you

confirm that there are no subsequent events that require amendment to the financial statements.

Our assessment of risks of material misstatement

11. The assessed risks of material misstatement described below are those that had the greatest effect on our audit strategy, the allocation of resources in the audit and directing the efforts of the audit team. Our audit procedures relating to these matters were designed in the context of our audit of the financial statements as a whole, and not to express an opinion on individual accounts or disclosures. Our opinion on the financial statements is not modified with respect to any of the risks described in Exhibit 1 below.

Exhibit 1: Our assessment of risks of material misstatement and how the scope of our audit responded to those risks

1. Revenue recognition

Under International Standard on Auditing (UK & Ireland) 240, *"The auditor's responsibilities relating to fraud in an audit of financial statements"* there is a presumed risk of fraud in relation to revenue recognition. The presumption is that the Trust could adopt accounting policies or recognise income in such a way as to lead to a material misstatement in the reported revenue position.

Noted in 2016/17 External Audit Plan



12. We have evaluated each material revenue stream, considered the Trust's revenue recognition policy and carried out testing to ensure this is appropriate and has been applied.

Conclusion: We have gained satisfactory assurance in respect of the completeness and occurrence of revenue transactions in the year.

2. Management override

In any organisation, there is a risk that management and trustees have the ability to process transactions or make adjustments to the financial records outside of the normal financial control processes. Such transactions could lead to a material misstatement in the financial statements. We treat this as a presumed risk area in accordance with International Standard on Auditing (UK & Ireland) 240, *"The auditor's responsibilities relating to fraud in an audit of financial statements"*.

Noted in 2016/17 External Audit Plan

Exhibit 1: Our assessment of risks of material misstatement and how the scope of our audit responded to those risks



13. We have reviewed the accounting records, including journals, and did not identify any significant transactions outside the normal financial control processes. We did not identify any evidence of management override.

Conclusion: Satisfactory assurance has been gained in respect of the mitigation of this risk.

Our application of materiality

14. The assessment of what is material is a matter of professional judgement and involves considering both the amount and the nature of the misstatement. This means that different materiality levels will be applied to different elements of the financial statements.
15. Our initial assessment of materiality for the annual accounts was £75,000. We revised our assessment, following review of the draft annual accounts, to £90,000 and it remained at this level throughout our audit. Our assessment of materiality is set with reference to a range of benchmarks (including incoming resources and any surplus/deficit on provision of services). We consider these to be the principal considerations for the users of the financial statements when assessing the performance of East Ayrshire Leisure.
16. We set a performance materiality for each area of work based on a risk assessment for the area and percentage application of overall materiality. We perform audit procedures on all transactions, or groups of transactions, and balances that exceed our performance materiality. This means we are performing a greater level of testing on the areas deemed to be of significant risk of material misstatement. Performance testing thresholds used are set out in the table below:

| Area risk assessment | Performance Materiality |
|----------------------|-------------------------|
| High | £45,000 |
| Medium | £54,000 |
| Low | £67,500 |

17. We noted within our External Audit Plan that we would report all audit differences in excess of 5% of the overall materiality figure, as well as differences below that threshold that, in our view, warranted reporting on qualitative grounds. We also report on disclosure matters that we identified when assessing the overall presentation of the financial statements.

Audit differences

18. We identified two audit adjustments; the details of which are disclosed in appendix 2.
19. We did not identify any unadjusted items.

An overview of the scope of our audit

20. The scope of our audit was detailed in our External Audit Plan. The plan explained that we follow a risk-based approach to audit planning that reflects our overall assessment of the relevant risks that apply to the Trust. This ensures that our audit focuses on the areas of highest risk. Planning is a continuous process and our audit plan is subject to review during the course of the audit to take account of developments that arise.

21. At the planning stage we identified the significant risks that had the greatest effect on our audit. Audit procedures were then designed to mitigate these risks.
22. Our standard audit approach is based on performing substantive testing and detailed analytical review. Tailored audit procedures, including those designed to address significant risks, were completed by the audit fieldwork team and the results were reviewed by the audit manager and audit partner. In performing our work we have applied the concept of materiality, which is explained earlier in this report.

Accounting systems and internal controls

23. During the course of our audit of the financial statements, we examined the principal internal controls which trustees have established to enable them to ensure, as far as possible, the accuracy and reliability of the Trust's accounting records and to safeguard its assets.
24. It should be noted that our audit was planned and performed in order to allow us to provide an opinion on the financial statements and it should not be relied upon to reveal all errors and weaknesses that may exist.
25. We are pleased to report that our work did not identify any system weaknesses.

Fraud and irregularity

26. Responsibility for preventing and detecting fraud and other irregularities lies with the trustees. We are not required to search specifically for such matters and our audit should not be relied upon to disclose them. However, we planned and conducted our audit so as to give a reasonable expectation of detecting any material misstatements in the financial statements resulting from improprieties or breach of regulations.
27. We are pleased to report that we did not identify any issues of concern in relation to fraud and irregularity.

Legality

28. We planned and performed our audit recognising that non-compliance with statute or regulations may materially affect the financial statements.

29. We are pleased to report that we did not identify any instances of concern with regard to the legality of transactions or events.

Going concern and subsequent events

30. We are required under International Standard on Auditing (UK and Ireland) 570, "Going Concern" to consider the appropriateness of the trustees' use of the going concern assumption in the preparation of the financial statements, and to consider whether there are material uncertainties about the Trust's ability to continue as a going concern which needs to be disclosed in the financial statements.
31. The term "subsequent events" is used to refer to events occurring between the year-end date of the financial statements and the date of the auditor's report. International Standard on Auditing (UK and Ireland) 560, "Subsequent events" requires us to assess all such matters before signing our audit report.
32. In order to gain assurance on these matters our work has included (where applicable):
 - reviewing bank facilities;
 - a review of budgets covering a period of 12 months from the expected signing of the audit report, together with post year end management accounts;
 - a review of minutes of post balance sheet Board meetings;
 - enquiring of senior management and the Trust's solicitors concerning litigation, claims and assessments; and
 - performing sample testing of post balance sheet transactions.
33. We confirm that there are no issues affecting the Trust's ability to continue as a going concern. As highlighted in the financial statements, the current funding agreement with East Ayrshire Council covers up to 31 March 2018. In the Board's opinion, the Trust will be able to continue for the foreseeable future.
34. No subsequent events were identified requiring amendment to or disclosure in the financial statements.

Other matters identified during our audit

35. We have no other matters to report.

Qualitative aspects of accounting practices and financial reporting

36. During the course of our audit, we consider the qualitative aspects of the financial reporting process, including items that have a significant impact on the relevance, reliability, comparability, understandability and materiality of the information provided by the financial statements. The following observations have been made:

| Qualitative aspect considered | Audit conclusion |
|--|--|
| The appropriateness of the accounting policies used. | We have reviewed the significant accounting policies, which are disclosed in the financial statements, and consider these to be appropriate to the Trust. |
| The timing of the transactions and the period in which they are recorded. | We did not identify any significant transactions where we had concerns over the timing or the period in which they were recognised. |
| The appropriateness of the accounting estimates and judgements used. | We are satisfied with the appropriateness of accounting estimates and judgements used in the preparation of the financial statements. The valuation of the defined benefit pension liability is provided by the Trust's actuary, Hymans Robertson. |
| The potential effect on the financial statements of any uncertainties, including significant risks and disclosures such as pending litigation that are required to be disclosed in the financial statements. | There are no uncertainties including any significant risk or required disclosures that should be included in the financial statements. |
| The extent to which the financial statements have been affected by unusual transactions during the period and the extent that these transactions are separately disclosed in the financial statements. | From our testing performed, we identified no unusual transactions in the period. |
| Apparent misstatements in the trustees' report or material inconsistencies with the financial statements. | There are no misstatement or material inconsistencies between the trustees' report and the financial statements. |
| Any significant financial statement disclosures to bring to your attention. | There is no significant financial statement disclosures that we consider should be brought to your attention. All disclosures made are required by relevant legislation. |
| Disagreement over any accounting treatment or financial statement disclosure. | There was no disagreement during the course of the audit over any accounting treatment or disclosure. |
| Difficulties encountered in the audit. | There were no difficulties encountered in the audit. |



Appendices

Appendix 1: Respective responsibilities of the Board and the Auditor

Responsibilities of the Board

Under legislation relating to charities in Scotland, the trustees are required to prepare financial statements for each financial year which give a true and fair view of the state of the charity's affairs and of its incoming resources and application of resources, including its surplus or deficit for that year, and which have been properly prepared from and are in agreement with the accounting records of the Trust and comply with relevant disclosure requirements.

In preparing those financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Trust will continue its activities.

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the Trust's financial position and enable them to ensure that the financial statements comply with the requirements of the Charities and Trustee Investment (Scotland) Act 2005 and Regulation 8 of the Charities Accounts (Scotland) Regulations 2006 (as amended). The trustees also have general responsibility for taking such steps as are reasonably open to them to safeguard the Trust's assets and to prevent and detect fraud and other irregularities.

Responsibilities of the auditor

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland).

The audit includes the consideration of internal controls relevant to the preparation of the financial statements but we do not express an opinion on the effectiveness of internal control. We are also required to communicate any significant matters arising from the audit of the financial statements that are relevant to those charged with governance in overseeing the financial reporting process.

The matters being reported are limited to those deficiencies in control that we have identified during the audit and that we have concluded are of sufficient importance to merit being reported to those charged with governance.

International Standards on Auditing (UK and Ireland) do not require the auditor to design procedures for the purpose of identifying supplementary matters to communicate with those charged with governance.

Confirmation of independence

International Standard on Auditing (UK and Ireland) 260, "Communication with those charged with governance" requires us to communicate on a timely basis all facts and matters that may have a bearing on our independence.

In addition to the audit of the financial statements, Scott-Moncrieff has provided tax and VAT services to the Trust. All tax services are provided by independent partners and staff who have no involvement in the audit of the financial statements.

During 2016/17 we facilitated two sessions on risk management with East Ayrshire Leisure's Senior Management Team (SMT) and Board. These sessions were delivered by staff who have no involvement in the audit of the financial statements.

We are commissioned by East Ayrshire Council to prepare the Trust's financial statements in accordance with legislation and Charity SORP requirements. We prepare the financial statements from the final trial balance provided by East Ayrshire Leisure. No significant disclosures, adjustments or estimates are decided by Scott-Moncrieff.

We can confirm that we have complied with ethical standards. In our professional judgement the audit process is independent and our objectivity is not compromised.

An employee of Scott-Moncrieff, Elizabeth Young, is vice chair of the Board and serves on the Performance & Audit Sub Committee. In accordance with ethical standards, in our professional judgement the audit process is independent and our objectivity is not compromised, assuming the following safeguards are in place:

- She does not accept any invitation to chair the Performance & Audit Sub Committee
- She is absent from any committee meetings at which the performance or remuneration of the auditor is discussed; and
- She takes no part in any meetings with us and the directors to discuss the planning or results of the audit.

We confirm that we have implemented internal safeguards to ensure Elizabeth has no involvement in our audit work and that no members of staff working on the audit discuss any aspects of the audit with her.

Appendix 2: Audit adjustments

We identified the following adjustments during the audit. We have discussed these adjustments with management have agreed that they should be incorporated into the financial statements.

| | Balance Sheet | | Statement of Financial Activities | | Recognised gains and losses per SOFA | |
|--|---------------|-----------|-----------------------------------|--------|--------------------------------------|----|
| | Dr | Cr | Dr | Cr | Dr | Cr |
| | £ | £ | £ | £ | £ | £ |
| 1 Charitable Expenditure | | | (227,000) | | | |
| Other (net interest on defined benefit pension scheme) | | | (32,000) | | | |
| Actuarial gains | | | | | 2,548,000 | |
| Pension liability | | 2,548,000 | | | | |
| <i>Being incorporation of actuarial information into the financial statements.</i> | | | | | | |
| 2 Creditors | | 80,634 | | | | |
| Income | | | | 80,634 | | |
| <i>Being adjustment to remove deferred income in 2016/17 and adjust for 2015/16 deferred income.</i> | | | | | | |
| <i>Net impact on income/(expenditure) in year</i> | | | (178,366) | | | |
| <i>Net expenditure per the Trust's management accounts</i> | | | (356,890) | | | |
| <i>Revised net (expenditure) per audited financial statements</i> | | | (535,256) | | | |

Appendix 3: Review of financial performance

The table below summarises the financial performance of the Trust for the year ended 31 March 2017.

| | 2017 £ | 2016 £ | Commentary | | | | | | | | | | | | | | | |
|--------------------------------------|----------------|----------------|---|--|------|------|--|---|---|----------------|---------|---------|--------------------------------------|---------|---------|----------------------|----------------|----------------|
| Total income | 7,341,046 | 7,962,764 | The management fee received from the Council in 2016/2017 was lower than the prior year (£5,202,840 in 2016/17 in comparison to £6,001,620 in 2015/16). This is offset with an increase in restricted funds received in the year (2016/17 £342,112 in comparison to £69,130 in 2015/16). | | | | | | | | | | | | | | | |
| Total expenditure | 7,876,302 | 8,208,540 | <p>Overall expenditure has decreased in comparison with the previous year.</p> <p>Staff costs have decreased. Actual pension costs have increased in the year; however the adjustment for actuarial information has decreased in comparison with 2015/16:</p> <table><tr><td></td><td>2017</td><td>2016</td></tr><tr><td></td><td>£</td><td>£</td></tr><tr><td>Superannuation</td><td>647,903</td><td>600,334</td></tr><tr><td>Adjustment for actuarial information</td><td>227,000</td><td>357,000</td></tr><tr><td>Pension costs</td><td>874,903</td><td>957,334</td></tr></table> <p>The decrease in pension costs is offset by an increase in social security costs.</p> | | 2017 | 2016 | | £ | £ | Superannuation | 647,903 | 600,334 | Adjustment for actuarial information | 227,000 | 357,000 | Pension costs | 874,903 | 957,334 |
| | 2017 | 2016 | | | | | | | | | | | | | | | | |
| | £ | £ | | | | | | | | | | | | | | | | |
| Superannuation | 647,903 | 600,334 | | | | | | | | | | | | | | | | |
| Adjustment for actuarial information | 227,000 | 357,000 | | | | | | | | | | | | | | | | |
| Pension costs | 874,903 | 957,334 | | | | | | | | | | | | | | | | |
| Net income/ (expenditure) | (535,256) | (245,776) | | | | | | | | | | | | | | | | |

| | 2017 £ | 2016 £ | Commentary |
|--------------------|--------------------|----------------|---|
| Funds: | | | |
| Unrestricted | 247,525 | 825,844 | The Board approved a revised Financial Reserves Policy in 2016. The policy was amended from 5% of incoming resources (approx. £400k) to a range of 3-5% (approx. £215k – 400k) as the target for unrestricted funds not committed. This target has been achieved in 2016/17. |
| Designated | 320,580 | 99,150 | |
| Pension reserve | (3,607,000) | (800,000) | <p>At 31 March 2016, East Ayrshire Leisure showed a net liability of £800k. By 31 March 2017 this had increased to a net pension liability of £3,607k. While the fair value of employer assets has improved (increase of £4,240k) and the present value of the scheme liabilities has also increased (£7,047k).</p> <p>The discount rate applied decreased to 2.7% from 3.6% in the previous year. This has a negative effect on the scheme liabilities – resulting in a increase in the liabilities.</p> <p>As sponsoring authority, East Ayrshire Council has guaranteed to accept liability for any unfunded costs which may arise with regard to the Trust relating to their membership in the local government pension scheme, should they cease to exist.</p> |
| Restricted funds | 153,832 | 73,199 | |
| Total funds | (2,885,063) | 198,193 | |

Appendix 4: Management representation letter

LETTER OF REPRESENTATION: East Ayrshire Leisure

Dear Sirs

East Ayrshire Leisure

This representation letter is provided in connection with your audit of the financial statements of East Ayrshire Leisure for the year ended 31 March 2017 for the purpose of expressing an opinion as to whether the financial statements give a true and fair view in accordance with UK Generally Accepted Accounting Practice.

By a resolution of the board, passed today, I am directed to confirm to you, in respect of the financial statements of the charity for the year ended 31 March 2017, the following:-

Financial statements and accounting records

1. We have fulfilled our responsibilities under the Charities and Trustee Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006 for preparing financial statements which give a true and fair view in accordance with UK Generally Accepted Accounting Practice including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and for making accurate representations to you.
2. We have provided you with:
 - access to all information of which we are aware that is relevant to the preparation of the financial statements such as records, documentation and other matters;
 - additional information that you have requested from us for the purpose of the audit; and
 - unrestricted access to persons within the entity from whom you determined it necessary to obtain audit evidence.
3. All transactions have been recorded in the accounting records and are reflected in the financial statements.
4. Except as disclosed in the financial statements, the results for the year were not materially affected by:
 - any change in accounting policies;
 - transactions of a type not usually undertaken by the Trust;
 - circumstances of an exceptional or non-recurrent nature; or
 - charges or credits relating to prior periods.
5. All grants, donations and other incoming resources, the receipt of which is subject to specific terms and conditions, have been notified to you. There have been no breaches of terms or conditions in the application of such incoming resources.
6. All income has been recorded, all restricted funds have been properly applied and all constructive obligations have been recognised.
7. We confirm that there were no restrictions over the donations received and applied to the purchase of the Eglinton Statue.
8. We have reviewed going concern considerations and are satisfied that it is appropriate for the financial statements to have been drawn up on the going concern basis. In reaching this opinion we have taken into account all relevant matters of which we are aware and have considered a future period of at least one year from the date on which the financial statements are to be approved.

9. We have also considered the adequacy of the disclosures in the financial statements relating to going concern and are satisfied that sufficient disclosure has been made in the financial statements in order to give a true and fair view.
10. We confirm the financial statements are free of material misstatements, including omissions.

Fraud

11. We acknowledge as trustees our responsibilities for the design and implementation of internal control in order to prevent and detect fraud and to prevent and detect error.
12. In our opinion, the risks that the financial statements may be materially misstated as a result of fraud are low for the following reasons:
 - Measures have been put in place by management to reduce the risk of fraud and the improper use, or misappropriation of assets.
 - The board undertakes a formal risk review at least once a year, covering a wide range of risks associated with governance, operations, finance and compliance. The risk of fraud and misuse of assets is specifically included in that review.
13. We have disclosed to you all information in relation to fraud or suspected fraud of which we are aware and that affects the entity and involves:
 - management
 - employees who have significant roles in internal control
 - others where the fraud could have a material effect on the financial statements.
14. We are not aware of any allegations of fraud or suspected fraud with a potential effect on the financial statements which have been communicated to us by employees, former employees, regulators or other third parties.

Compliance with laws and regulation, and contractual agreements

15. We have disclosed to you all known instances of non-compliance or suspected non-compliance with laws and regulations whose effects should be considered when preparing the financial statements.
16. The Trust has complied with all aspects of contractual agreements that could have a material effect on the financial statements in the event of non-compliance.

Accounting estimates

17. In our opinion the significant assumptions used by us in making accounting estimates are reasonable.

Related parties

18. We have disclosed to you the identity of the charity's related parties and all related party relationships and transactions of which we are aware.
19. Related party relationships and transactions have been appropriately accounted for and disclosed in accordance with the requirements of UK Generally Accepted Accounting Practice.
20. In particular, no trustee, shadow trustee, their connected persons or other officers had any indebtedness, agreement concerning indebtedness or disclosable interest in a transaction with the Trust at any time during the year.

Assets and liabilities

21. The following have been properly recorded and, when appropriate, adequately disclosed in the financial statements:
 - losses arising from sale and purchase commitments;
 - agreements and options to buy back assets previously sold;

- assets pledged as collateral.
22. We have disclosed to you all known actual or possible litigation or claims whose effects should be considered when preparing the financial statements and that they have been accounted for and disclosed in accordance with UK Generally Accepted Accounting Practice.
 23. We have no plans or intentions that may materially alter the carrying value or classification of assets and liabilities reflected in the financial statements.
 24. We have no plans to abandon activities or other plans or intentions that will result in any excess or obsolete stocks, and no stock is stated at an amount in excess of net realisable value.
 25. The Trust has satisfactory title to all assets and there are no liens or encumbrances on the charity's assets, other than as disclosed in the financial statements.
 26. We have recorded or disclosed, as appropriate, all liabilities, both actual and contingent, and all guarantees that we have given to third parties.

Subsequent events

27. All events subsequent to the date of the financial statements and for which UK Generally Accepted Accounting Practice require adjustment or disclosure have been adjusted or disclosed. Should any material events occur which may necessitate revision of the figures included in the financial statements or inclusion in the notes thereto, we will advise you accordingly.

We confirm that the above representations are made on the basis of enquiries of management and staff with relevant knowledge and experience (and, where appropriate, of inspection of supporting documentation) sufficient to satisfy ourselves that we can properly make each of the above representations to you.

Yours faithfully

.....

Signed on behalf of the board

On..... (date)

The above trustee is signing this letter on behalf of all trustees confirming that:

- a) so far as each trustee is aware, there is no relevant audit information of which the Trust is unaware; and
- b) each trustee has taken all the steps that ought to have been taken as a trustee, including making appropriate enquiries of fellow trustee and of the Trust for that purpose, in order to be aware of any information needed by the Trust's auditor in connection with preparing their report and to establish that the Trust's auditor is aware of that information.



Scott-Moncrieff
business advisers and accountants

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